



**HYSTER CAPITAL**

A Division of NMHG Financial Services, Inc.

# VALULEASE RATE CARD

## Payments in Advance

Effective June 1, 2009 thru June 30, 2009

### Full Payout (Lease with \$1 Purchase Option or Loan & Security Agreement)

#### One Monthly Payment in Advance

New Hyster Equipment	Rate	FINANCE TERM (Months)					
		12	24	36	48	60	72
		6.00%	6.00%	6.00%	6.00%	6.00%	6.50%
		.08564	.04410	.03027	.02337	.01924	.01672

### Tax Lease (Fair Market Value P.O.) For Units Ordered June 1, 2009 thru June 30, 2009

#### New Equipment Only

#### One Monthly Payment in Advance

		FINANCE TERM (Months)				
		24	36	48	60	72
S25FT-S40FTS, S40FT-S70FT	Payment Factor:	5.50%	5.50%	5.50%	5.50%	5.50%
	Purchase Option	FMV	FMV	FMV	FMV	FMV
S80FT-S120FT	Payment Factor:	.03197	.02319	.01895	.01638	.01511
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H80FT-H120FT, H135FT-H155FT	Payment Factor:	.03197	.02293	.01877	.01638	.01511
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H25FT-H40FTS, H40FT-H70FT	Payment Factor:	.03002	.02218	.01822	.01581	.01511
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H170HD-H360HD;	Payment Factor:	.02962	.02192	.01803	.01596	.01511
	Purchase Option	FMV	FMV	FMV	FMV	FMV
E25Z-E40ZS, E45Z-E65Z (Batteries and chargers quoted separately)	Payment Factor:	.03236	.02395	.01914	.01638	.01511
	Purchase Option	FMV	FMV	FMV	FMV	FMV
J30ZT-J40ZT (Battereis and chargers quoted separately)	Payment Factor:	.03236	.02369	.01914	.01667	.01534
	Purchase Option	FMV	FMV	FMV	FMV	FMV
N35ZR/S-N45ZR, N30ZDR-N35ZDR,N40ZRS, N30ZDRS, N50XMA3	Payment Factor:	.03628	.02622	.02079	.01753	.01568
	Purchase Option	FMV	FMV	FMV	FMV	FMV
R30XM2, R30XMS2,R30XMA2,R30XMF2 (B & C quoted separately)	Payment Factor:	.03706	.02648	.02116	.01795	.01568
	Purchase Option	FMV	FMV	FMV	FMV	FMV
Attachments	Payment Factor:	.04493	.03113	.02436	.02026	.01777
	Purchase Option	FMV	FMV	FMV	FMV	FMV
Battery & Charger	Payment Factor:	.04493	.03113	.02436	.02026	.01777
	Purchase Option	FMV	FMV	FMV	FMV	FMV

#### TERMS AND CONDITIONS

\*FC number required for valulease rates

\*Batteries and chargers must be quoted separately using B & C designated factors

\*\*Not available for Fortis 20 trucks

\* 2,000 Annual Operating Hours

\* Normal/Clean Application

\*One Monthly Payment in Advance

\* All Engine Types

\*2 or 3 Stage Upright

\*Quotes based on competitive sell prices

\*For deals that do not meet these specifications please call for a custom quote at 1 (877) 497-8227 and ask for a Hyster Capital Account Manager.

\* Please call Hyster Capital for all Stated Purchase Option

#### Hyster Capital Contact Information

Toll Free: (877) HYSTCAP (497-8227)

Bob Sattler: Vice President Dealer Dev./Hyster Capital Ext 7102

Russell Brown: Manager Financial Services (252) 931-5884

Don Batts: Account Manager (252) 931-5683

Mark Hall: Field Sales Manager (252) 864-8184

Will Brinson: Field Sales Manager (252) 355-0323

Nathan Morgan: Assistant Remarketing Manager (252) 931-5680

Mary Patterson: Marketing Coordiantor (252) 931-5678

Jacqueline Lee: Assistant Remarketing Manager (252) 931-5434

Nic Gaines: Account Manager (252) 931-5176

Kelly Smith Director Sales & Marketing (252) 931-7895

All transactions are subject to credit approval by Hyster Capital and subsequent execution of all required documentation. Rates will be protected for delivery up to 90 days from date of credit approval. A one time documentation fee of \$95 will apply to all new Lease Agreements. Interim rent is applicable for all Tax Lease transactions. Verification of physical damage and liability insurance is required prior to funding. Published rates and payment factors are subject to change without prior notice.